



Position: ***Industrial Fastening Sales Representative***

Position Requirements:

- Bachelor's Degree with 2 years minimum successful outside sales experience
- Outside sales position – travel is required
- Ability to develop close relationships with customers and prospects
- Excellent communication skills – demonstrates ability to meet the communication requirements of the company
- Proficient in MS Outlook, Word, Excel and familiar with CRM program capabilities
- Ability to negotiate prices, deliveries and the required service needs of customers and prospects
- Responsible for the management and service of assigned accounts as well as acquiring additional market share to meet and exceed growth goals
- Knowledge of nailing and stapling fastening applications and systems a plus
- Ability to quickly learn and recognize good potential opportunities for particular products and services
- Proven self-starter
- Must be an organized professional who will be able to creatively sell solutions to our customers

We offer a competitive compensation package; comprehensive benefits package that includes a matching 401k Plan, health & dental insurance coverage, supplemental insurance options, paid holiday/personal/vacation time, educational assistance as well as an exciting and professional work environment.

Please e-mail your resume and cover letter to:

Ed Moss, VP of Sales & Marketing  
E-Mail: [emoss@rvevans.com](mailto:emoss@rvevans.com)